

Niall Trimble

Experience

The Energy Contract Company – Managing Director

1988 - Present

LNG Contracts and studies

- In 2014 he drafted an LNG Master Trade Agreements for a client in Lithuania.
- In 2014 he acted as an adviser on LNG contract negotiation to the Malta LNG project.
- In 2014 he acted as an adviser to the Mexico Pacific LNG export project in Mexico.
- In 2014 he acted as Project Director on a major study on LNG imports on behalf of MVM, the largest power company in Hungary. This covered world LNG availability and price forecasts.
- During 2013 he worked on the Terminal Use agreement for the Kakinada LNG import project in India, on behalf of VGS, the project sponsor.
- During 2011/2, he acted as Project Director for an LNG import project study in Lithuania, with responsibility for LNG buying strategy. This covered world LNG availability and price forecasts.
- In 2010 he supported EAC (the national electricity company) by leading the successful negotiation of a contract for the supply of LNG to Cyprus.
- In 2008 he worked on an analysis of LNG availability for DEPA, the national gas company of Greece. He also worked on several spot LNG purchases for them.
- In 2006 and 2007 he assisted EdF in their negotiations for capacity in both the Gate and Liongas LNG import terminals in the Netherlands.
- In 2005 and 2006 he assisted Amerada Hess to re-negotiate their contracts for the sale of LNG to Spain and the United States, from the Snohvit project in Norway.
- In 2005 he worked with GdF on their bid for capacity in Phase 2 of the Grain LNG import terminal in the UK, including a review of the LNG Capacity Reservation Agreement.
- In 1999 he advised AES on the LNG supply arrangements for their 1200 MW CCGT plant at Cartagena in Spain, including drafting of the LNG purchase contract.

Gas Sales and Trading

- Between 2010 and 2014 he negotiated the contracts for the sale of the gas from the South Clipper, Breagh, Juliet, Golden Eagle and Erskine fields in the North Sea.
- In 2013 he drafted a gas sales agreement for a power project in the Caribbean.
- In 2013 he advised a major gas producer in Central Asia on the renegotiation of the price under a very large gas sales contract with a buyer in Europe.
- In 2005 he assisted Statkraft to successfully negotiate the gas purchase contract for the Hurth Knapsack CCGT in Germany.
- Between 1996 and 2000 he negotiated three major gas contracts for the supply of gas to the Barry, Enfield and Killingholme power stations in the UK.
- He also assisted Viridian Energy to secure gas supplies from the UK for the new 340 MW Huntstown power station in Ireland, including the negotiation of a medium term contract.
- In 2000 he assisted SEP (Netherlands) to renegotiate and reallocate the major contract for the purchase of gas from the Troll field in Norway.
- He reviewed the contracts for the sale of gas to power plants in Singapore, for Power Senoko.
- He also worked on gas sales contracts in both Malaysia and Vietnam for Lundin Oil. He reviewed the contracts and suggested improvements to the drafting.

Expert Witness

- In 2014 he prepared an expert witness statement on the energy market for use in the Planning inquiry into the new power plant at the Ineos chemical plant in Runcorn UK.

- In 2012 he prepared an expert witness statement on gas pricing in Europe on behalf of Maersk, as part of the on-going dispute over gas pricing in Denmark with DONG.
- In 2009 he prepared a case for a price review under a long term contract for a gas producer in SE Asia. This work involved a study on comparable prices in other gas contracts in the region.
- Over the last decade he acted on five occasions as an expert witness in disputes over the correct interpretations of pricing clauses in UK gas contracts. In each case this involved the preparation on an expert report on the normal industry practice on pricing clauses.
- Between 1999 and 2009 he was an expert witness in five planning inquiries into gas storage facilities in the UK. He provided an expert report on the gas market in the UK and the need for more gas storage. These reports were subject to cross examination.
- In the late nineties he acted as an adviser to Western Power in Australia on their dispute over the price review provisions in their gas contract with the North West Shelf producers.
- In 1993 he was involved as an expert witness in the dispute over the takeover of Sagasco in South Australia by Santos. His report covered competition issues arising from the takeover.
- In 1996 he acted on behalf of Esso Australia in a Tax Dispute with the state government of Victoria. He produced an expert report on international gas industry practice on contract terms.
- He acted as an expert witness on behalf of Esso Australia in the litigation arising from the explosion at the Longford Terminal in 1998. He prepared an expert report on gas security of supply practice in Western Europe.

Gas Market Studies and Forecasts

- He is the author of the ECC European Gas Market Review, a 200 page report on the Market.
- In 2012/13 he was Project Director for a study on the Italian Gas market for Enemalta.
- In 2011/12 he carried out a major study on future developments in the UK gas market for an agency of the UK Government.
- In 2011 he worked on the pre-FEED study for the LNG Import project in Lithuania. This included the development of an LNG supply strategy and an assessment of the LNG market.
- He has recently completed a study on the Australian gas market.

Gas Transportation

- He successfully led the negotiations on behalf of the Galleon field owners with the owners of two pipelines in the Southern North Sea to transport Galleon field gas to the UK.

Trafalgar House Oil and Gas – Negotiations Manager	1987-1988
British Gas – Gas Purchase Contract Negotiator and Economist	1979-1987
BNOC - Economist	1978-1979
State of Alaska – Principal Economist	1976-1977
Aberdeen University – Research Fellow	1973-1976

Qualifications

University of Liverpool	1974
MA Economics	
Trinity College, Dublin	1971
BA Economics and Politics	