



SINGAPORE INTERNATIONAL
MEDIATION CENTRE

Specialist Mediator's Curriculum Vitae

Personal Particulars

First Name
Una

Last Name
Cho

Designation
Senior Attorney

Organisation
Kim & Chang

Nationality
Korea

Languages (Native and/or professional working proficiency)
Korean and English

Mediation Practice Areas

Please select as many areas as may be applicable.

- | | |
|---|---|
| <input type="checkbox"/> Accountancy | X Mining |
| X Aviation & Airports | X Workplace Health & Safety |
| X Banking/Finance | X Oil & Gas |
| X Business Interruption analysis | X Real Estate |
| X Energy | X Risk Management |
| X Information Technology | X Scientific Forensics |
| X Intellectual Property | X Sports Disputes (Law & Infrastructure) |
| X Infrastructure/Construction/Engineering | X Telecommunications |
| X Maritime & Shipping Logistics | <input type="checkbox"/> Others (please specify): |

Educational/Professional Background

Ms. Cho specializes in resolving international disputes, such as arbitrations and cross-border litigations, representing clients in complex multi-jurisdictional disputes of wide ranging subject matters, including aviation, construction, energy, financing, intellectual property, mergers and acquisitions and joint ventures. She has wide experience advising clients in reaching successful settlements of their disputes.

She has advised clients under the rules of the International Chamber of Commerce, the Singapore International Arbitration Centre, the London Court of International Arbitration, the International Center for Dispute Resolution of the American Arbitration Association, the Court of Arbitration for Sport, the Center for Arbitration and Mediation of the Chamber of Commerce Brazil-Canada and the Korean Commercial Arbitration Board. She has a broad range of experience, including in proceedings related to settlement, mediation, emergency arbitration, sports arbitration, internet fraud and aviation accidents among others. She has

also advised Korean and international clients on corporate cross-border merger and acquisition matters and has extensive commercial negotiation experience.

Prior to joining Kim & Chang, Ms. Cho practiced for several years in the International Arbitration Practice at White & Case LLP in New York. She also practiced in Hong Kong and Shanghai at other international law firms. She has also worked in an international entertainment company in California specializing in the production and distribution of film and television products.

She received a J.D. from Columbia University School of Law in 2002, an M.A. in Communications from Syracuse University in 1996, and a B.A. in Psychology from Yonsei University in 1994. Ms. Cho is admitted to the New York bar.

Mediation Style

Utilizing her psychology, communication and legal background, she is adaptable to the needs of the clients and excels in finding common grounds of interest, analysing the pros and cons of complex legal and factual matrix and facilitating dialogue and communication among disputing parties.

Mediation Experience

- Represented a Korean conglomerate in ICC arbitration, including Emergency Arbitrator proceedings, seated in Geneva and governed by Swiss law against an Italian counterparty in a dispute related to the joint development of new turbine technology. => Eventually successful in settling the dispute to the satisfaction of the client.
- Represented a Korean airline carrier against a Chinese airline carrier in a dispute over a sale and purchase of an aircraft, which successfully reached settlement within six months of the initiation of the arbitration.
- Represented an international private equity investor in ICC arbitration seated in Seoul against a Korean company in a post-M&A dispute involving breach of representations and warranties and covenants under the share purchase agreement.
- Represented a Korean multinational company against a Brazilian distributor regarding outstanding receivables and damages claims in multi-jurisdictional proceedings in Brazil, including arbitration in Canada-Brazilian Chamber of Commerce and multiple litigations in Brazilian courts.
- Represented a French multinational company in ICDR arbitration proceedings against Korean parties seeking damages for breach of representations and warranties, including environmental claims, related to the purchase of Korean and Vietnam companies.

Defended a Korean multinational trading company in SIAC arbitration in Singapore against a Chilean buyer in a dispute under a supply contract for steel products, which was successfully resolved by withdrawal of claim.

Mediation Education and Training

Columbia Law School (J.D., 2002)
Syracuse University, S.I. Newhouse School of Public Communications (M.A., 1996)
Yonsei University (B.A., Psychology, 1994)

Some Professional Affiliations

Kim & Chang (2013–Present)

Orrick, Herrington & Sutcliffe LLP, Hong Kong/Shanghai (2007–2011)

Debevoise & Plimpton LLP, Hong Kong (2006–2007)

White & Case LLP, New York (2002–2006)

Promark Entertainment Group, Los Angeles, CA (1996–1998)