

## Specialist Mediator's Curriculum Vitae

### Personal Particulars

First Name

Kai Chang 凯章

Last Name

Yong 杨

Designation

Partner 合伙人

Organisation

Allen & Gledhill LLP

Nationality

Singapore

Languages (Native and/or professional working proficiency)

Native English and Chinese fluency

中英文双语精通

### Mediation Practice Areas

*Please select as many areas as may be applicable. This information will be included in SIMC's website.*

- |   |  |
|---|--|
| <input type="checkbox"/> Accountancy  | <input checked="" type="checkbox"/> Mining   |
| <input checked="" type="checkbox"/> Aviation & Airports                     | <input checked="" type="checkbox"/> Workplace Health & Safety  |
| <input checked="" type="checkbox"/> Banking/Finance                         | <input checked="" type="checkbox"/> Oil & Gas  |
| <input checked="" type="checkbox"/> Business Interruption analysis          | <input checked="" type="checkbox"/> Real Estate  |
| <input checked="" type="checkbox"/> Energy                                  | <input checked="" type="checkbox"/> Risk Management  |
| <input checked="" type="checkbox"/> Information Technology                  | <input type="checkbox"/> Scientific Forensics  |
| <input checked="" type="checkbox"/> Intellectual Property                   | <input checked="" type="checkbox"/> Sports Disputes (Law & Infrastructure)   |
| <input checked="" type="checkbox"/> Infrastructure/Construction/Engineering | <input checked="" type="checkbox"/> Telecommunications   |
| <input checked="" type="checkbox"/> Maritime & Shipping Logistics           | <input checked="" type="checkbox"/> Others (please specify) Manufacturing, Technology, Automotive, Hospitality, Consumer goods |

### Educational/Professional Background

Kai is a Partner in Allen & Gledhill and leads its China Practice Group. Singaporean and a Permanent Resident in China. He has lived and worked in China for close to 18 years since 2005 and has over 20 years of experience. His areas of practice include international mergers & acquisitions, joint ventures and investments, capital markets, corporate and commercial advisory, private wealth, and regulatory and compliance. He also has litigation, arbitration, and dispute resolution experience.

杨律师是Allen & Gledhill的合伙人，主导其中国业务部门。他为新加坡籍，同时是中国永久居民。他自2005年以来在中国生活工作接近18年，并拥有超过20年的执业经验。他的执业领域包括国际并购、合资和投资、资本市场、企业与商业咨询、私人财富、监管与合规。他在诉讼、仲裁以及争议解决领域也具有执业经验。

Kai was in legal practice in Shanghai, Beijing, and Hong Kong SAR with leading international law firms. Most recently, he was a partner in a top-tier Chinese law firm and based in Shanghai, one of the rare few Singaporean lawyers to have done so in China. He is admitted as a lawyer in three jurisdictions: Singapore, Hong Kong SAR, and the UK. He graduated with a LL.B. (Hons) degree from the National University of Singapore in 2001. He has native fluency in both English and Chinese.

杨律师在上海、北京和中国香港就职于领先地位的国际律师事务所。最近，他作为合伙人，就业于一家中国顶级律师事务所并常驻上海。极为少数的新加坡律师，在中国能有这种从业经历。他拥有三地的律师资格：新加坡、中国香港、英国。他于2001年在新加坡国立大学获得法律学士学位（荣誉），中英文双语精通。

### Mediation Style

Calm, personable, practical, commercial, win-win

冷静、友好、实在、商业化、共赢。

## Mediation Experience

## Mediation Education and Training

Attended SIMC's Specialist Mediator Workshop in July 2022.

## Some Professional Affiliations

## Testimonials (optional)

Kai is recognised by notable legal publications, such as *The Legal 500 Asia-Pacific* for his expertise in Corporate and M&A and *IFLR1000* for his expertise in Financial and Corporate work. He has also lectured at the KoGuan Law School of Shanghai Jiaotong University.

Clients have praised him for his *"very effective communication with high level of responsiveness and professionalism"*, and has *"business acumen to translate what is needed from the commercial point of view to legal language, (which was important as the client was) doing something new and different in the market that has never been done before."* Clients also say that he *"helped think through the options and provided creative solutions that are not only in the deal but around the whole relationship with the (business) partner"* and *"thought a couple of steps ahead before actual things happened"*.

Chinese clients have praised him for *"providing highly effective, professional and capable legal services throughout, fully displaying outstanding ability and rich experience in international M&A, particularly in relation to holistic transaction management, smooth coordination of foreign counsel, practical experience in advising state-owned enterprises on outbound acquisitions, adept negotiation skills, provision of constructive and commercial value-added advice, and full commitment and investment of legal resources and energy"*, which *"was highly commended by (the client's) leaders and project team, and consistently received positive feedback from other project advisors"*.

杨律师获得知名法律专刊的推荐，例如在《亚太区法律500强》的公司并购领域以及《国际金融法律评论》的金融及公司业务领域。他在上海交通大学凯原法学院当过讲师。

客户称赞他 *"非常有效的沟通，高度的反应能力和专业精神"*，并且 *"具有商业敏锐性，能够将需求从商业角度转换为法律语言，(利于客户)在市场上做一些前所未有的创新及不同的事宜"*。客户还表示，他 *"帮助思考了各种选择，并提供了创造性的解决方案，这些解决方案不仅在于交易中，而且围绕着与(业务)合作伙伴的整个关系"*，并且 *"拥有很强的预判和洞见能力"*。

中国客户称赞他 *"全程提供了高效、专业和有力的法律服务支持，充分展现了跨境并购领域的卓越能力和丰富经验，特别是对项目整体的把控、与境外律师的顺畅协调、代表国有企业跨境收购的实操经验、娴熟的谈判技巧、提供具有商业增值的建设性意见、对本项目在人员和精力上的全力投入和付出，得到我司领导、项目工作团队的高度认可，也获得了本项目其他中介机构的一致好评"*。